

project A&E GmbH with its PROGRIP responsible for smooth machinery exchange



The customer, a Dutch bottler near Utrecht serves the market with a wide range of soft drinks, which are packaged in a variety of different bottles and cans for national and international clients. In addition to quality, performance and reliability innovative packaging are an important competitive factor in this market.

Due to an outmoded machine and the regular fell below the desired availability of a handle applicator for drink multi-packs, the filler has been looking for a solution for the improvement. The proposed measures of the machine supplier and guaranteed availability of the machine did not meet the customers' demands. The experience with service and the prescribed maintenance intervals did not meet the requirements of the bottler. The company looked for powerful carry handle applicators and for suppliers with a great reputation. So quickly the PROGRIP machines came from the project Automation & Engineering GmbH shortlisted.

The robust design, particularly the speed and easy format change appeals to the customer. In addition to the high demands on the PROGRIP, additionally interfaces should be adapt as well as recreate the line program. The changeover of the line with minimal production downtime was a decisive criterion of the customer.

After coordination of all requirements and the possibility of visiting a reference customer, the Dutch filler was convinced of project A&E GmbH and the PROGRIP machines and created an order. Since the handle applicator [PROGRIP](#) should be delivered within the shortest possible time, the project team at project A&E GmbH immediately began to realize the customized interfaces and integrated them into the machine. Due to the upcoming season the customer wished to start the production with the PROGRIP yet another week earlier, so project A&E GmbH starts to give their best – successfully.

The result convinced those responsible of the customer: in time for the earlier date, production started smoothly. Since the machine is running with 140 cycles per minute and with a high availability - still above the required 97%. Additionally, the integration into the line control is inspires to customer. "Tune automation and control to 100% to the needs of our clients ultimately is one of our strengths – so grew project A&E GmbH" explains Stefan Opgenorth, one of the two managing directors.

The smooth and successful completion of the project can be seen on both sides as a team effort. During the production of the PROGRIP the customers' employees were regularly informed and in meetings all relevant points were tuned promptly. Also the staff training was carried out at an early stage. The changeover of production and commissioning of the PROGRIP handle applicator the high safety requirements of the Heineken-group member, were also met.

After a few months of production, the Dutch bottler is happy to have chosen the solution from project A&E GmbH. Had previously imagined how smoothly was the exchange and how easy the machine is to use, the filler would have certainly opted earlier for it. Next time the PROGRIP from project A&E GmbH is the first choice in any case.